

Join attocube

Explore. Discover. Innovate.



As Sales Engineer Research Motion and Sensing you will be the first contact for our clients' and new customers' inquiries from worldwide particle accelerator-research institutes. You will identify our clients' needs and advise them in technological questions concerning our piezo-electrically based positioning solutions and interferometric measurement techniques.

(Junior) Sales Engineer Research Motion and Sensing

Responsibilities and Duties

- First point of contact for our university based customers with focus on our product line Motion & Sensing
- Maintenance and development of customer contacts and relations, coordination of customer enquiries as well as contract negotiations and quote preparation
- Analysis and evaluation of customer requirements and needs; market analysis and lead-tracking, market forecasting, development of new business areas and market opportunities
- Close collaboration with surrounding departments such as Development and Product Management
- Support attocube's marketing activities by participating in trade shows, conferences and other marketing events

Skills and Qualifications

- Completion of a university degree in physics, optics, mechatronics, mechanical engineering or similar
- Initial professional experience in sales or development desirable, but not absolutely necessary
- Very good communication skills (written and oral) in German and English
- You work result- and goal-oriented, are able to set priorities, organize yourself, and implement creative ideas
- Interest in international travel (travel activity between 15-25%)

What We Offer

- A technologically demanding and innovative high-tech environment
- A permanent position with attractive social benefits such as a pension allowance, a performance-based bonus, an in-house gym, and numerous additional team events
- Challenging tasks, the opportunity to contribute and implement your own ideas, and a very good working atmosphere at our new location in Haar near Munich
- Flexible working hours and flat hierarchies in a quickly growing, professional team

Are you interested in innovative technologies, challenging tasks, and enjoy working in a team?

Then we look forward to receiving your application via our [Online Application Tool](#).